Imperial Union Trading Ltd
Management Accounts April 2026
Summary

	April 2026			Year to Date (9 months)			Year To Date	Full Year	
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Imperial Union Trading Ltd									
Partnerships	2,652	(4,305)	6,956	3,803	(19,019)	22,822	112,864	73,773	(36,433)
Venues	39,865	39,865	-	79,295	79,295	-	133,818	132,990	108,025
Overheads	(3,410)	(3,435)	25	(14,238)	(14,329)	91	-	(169,625)	(37,057)
Profit/(Loss)	**39,107**	**32,126**	**6,981**	**68,861**	**45,947**	**22,913**	**246,682**	**37,138**	**34,536**

Imperial Union Trading Ltd
Management Accounts April 2026
Imprinted
From 1st November 2026 onwards

	April 2026			Year to Date (9 months)			Year To Date	Full Year	
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Income									
Internal									
Partnerships & Activations	8,650	3,500	5,150	37,380	20,157	17,224	63,346	71,500	26,157
Welcome Fair	-	-	-	-	(660)	660	52,520	61,000	(660)
Internal Subtotal	**8,650**	**3,500**	**5,150**	**37,380**	**19,497**	**17,884**	**115,866**	**132,500**	**25,497**
External									
Partnerships & Activations	7,250	2,000	5,250	30,938	23,064	7,874	-	183,333	36,733
Cost of Sales	(5,143)	(1,700)	(3,443)	(26,461)	(20,230)	(6,231)	-	(155,833)	(31,849)
External Subtotal	**2,108**	**300**	**1,808**	**4,477**	**2,834**	**1,643**	**-**	**27,500**	**4,884**
Income Total	**10,758**	**3,800**	**6,958**	**41,857**	**22,330**	**19,527**	**115,866**	**160,000**	**30,380**
Expenditure									
Staff Costs									
Permanent Staff	(8,036)	(8,105)	69	(37,687)	(37,825)	138	-	(78,898)	(62,139)
Temporary Staff	-	-	-	-	-	-	-	-	(800)
Agency Staff	-	-	-	-	-	-	-	-	-
Staff Costs Subtotal	**(8,036)**	**(8,105)**	**69**	**(37,687)**	**(37,825)**	**138**	**-**	**(78,898)**	**(62,939)**
Operational Costs									
Accommodation	-	-	-	-	(400)	400	-	(1,150)	(650)
Card Commission	(70)	-	(70)	(70)	(32)	(38)	-	-	(32)
Consultancy	-	-	-	-	-	-	-	-	-
Consumables	-	-	-	-	-	-	(48)	-	-
Copyright & Royalties	-	-	-	-	-	-	-	-	-
Equipment Hire	-	-	-	-	700	(700)	-	-	700
Equipment Purchase	-	-	-	-	(378)	378	(1,002)	-	(378)
Ground Hire	-	-	-	-	(2,000)	2,000	-	(3,500)	(2,000)
Health & Safety	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	(26)	(432)	407	-	(600)	(432)
Late Taxis	-	-	-	-	-	-	(69)	-	-
Printing Costs	-	-	-	-	(500)	500	-	(1,000)	(500)
Publicity	-	-	-	-	(100)	100	-	(300)	(100)
Security Staff	-	-	-	-	-	-	(474)	-	-
Systems & Software	-	-	-	-	-	-	-	(180)	-
Travel	-	-	-	(271)	(382)	110	-	(600)	(482)
Other	-	-	-	-	-	-	(1,409)	-	-
Operational Costs Subtotal	**(70)**	**-**	**(70)**	**(367)**	**(3,524)**	**3,157**	**(3,001)**	**(7,330)**	**(3,874)**
Expenditure Total	**(8,106)**	**(8,105)**	**(1)**	**(38,054)**	**(41,349)**	**3,295**	**(3,001)**	**(86,228)**	**(66,813)**
Net Surplus/(Deficit)	**2,652**	**(4,305)**	**6,956**	**3,803**	**(19,019)**	**22,822**	**112,864**	**73,773**	**(36,433)**

Imperial Union Trading Ltd
Management Accounts April 2026
Events (External Bookings)
From 1st January 2026 onwards

	April 2026			Year to Date (9 months)			Year To Date	Full Year	
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Income									
Events & Private Hire									
Ticket Income	-	-	-	-	-	-	-	-	-
External Bookings	39,865	39,865	-	79,295	79,295	-	133,818	164,933	108,025
CSP Room Hire & Events	-	-	-	-	-	-	-	-	-
Events & Private Hire Subtotal	**39,865**	**39,865**	**-**	**79,295**	**79,295**	**-**	**133,818**	**164,933**	**108,025**
Cost of Sales	-	-	-	-	-	-	-	-	-
Gross Profit	**39,865**	**39,865**	**-**	**79,295**	**79,295**	**-**	**133,818**	**164,933**	**108,025**
Income Total	**39,865**	**39,865**	**-**	**79,295**	**79,295**	**-**	**133,818**	**164,933**	**108,025**
Expenditure									
Staff Costs									
Permanent Staff	-	-	-	-	-	-	-	-	-
Temporary Staff	-	-	-	-	-	-	-	-	-
Agency Staff	-	-	-	-	-	-	-	-	-
Late Taxis	-	-	-	-	-	-	-	-	-
Staff Costs Subtotal	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**
Operational Costs									
Accommodation	-	-	-	-	-	-	-	-	-
Acts	-	-	-	-	-	-	-	-	-
Card Commission	-	-	-	-	-	-	-	-	-
Carriage	-	-	-	-	-	-	-	-	-
Consultancy	-	-	-	-	-	-	-	-	-
Consumables	-	-	-	-	-	-	-	-	-
Cultural Activities	-	-	-	-	-	-	-	-	-
Engraving & Signwriting	-	-	-	-	-	-	-	-	-
Decorations	-	-	-	-	-	-	-	-	-
Depreciation	-	-	-	-	-	-	-	-	-
Disposables	-	-	-	-	-	-	-	-	-
Equipment Hire	-	-	-	-	-	-	-	-	-
Equipment Purchase	-	-	-	-	-	-	-	-	-
Ground Hire	-	-	-	-	-	-	-	-	-
Health & Safety	-	-	-	-	-	-	-	-	-
Hospitality	-	-	-	-	-	-	-	-	-
Insurance	-	-	-	-	-	-	-	-	-
Maintenance	-	-	-	-	-	-	-	-	-
Maintenance Contracts	-	-	-	-	-	-	-	-	-
Printing Costs	-	-	-	-	-	-	-	-	-
Publicity	-	-	-	-	-	-	-	-	-
Security Staff	-	-	-	-	-	-	-	-	-
Subscriptions	-	-	-	-	-	-	-	-	-
Systems & Software	-	-	-	-	-	-	-	-	-
Training	-	-	-	-	-	-	-	-	-
Travel	-	-	-	-	-	-	-	-	-
Uniforms	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-
Operational Costs Subtotal	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**
Expenditure Total	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**
Net Surplus/(Deficit)	**39,865**	**39,865**	**-**	**79,295**	**79,295**	**-**	**133,818**	**164,933**	**108,025**

Imperial Union Trading Ltd
Management Accounts April 2026
Overheads

	April 2026			Year to Date (9 months)			Year To Date	Full Year	
	Actual	Forecast	Variance	Actual	Forecast	Variance	Last Year	Budget	Forecast
Expenditure									
Operational Costs									
Bank Charges	-	(25)	25	(12)	(104)	91	-	-	(179)
Interest Payable	(360)	(360)	-	(2,025)	(2,025)	0	-	(3,625)	(3,128)
Licences	-	-	-	-	-	-	-	(2,400)	(2,400)
Legal & Professional	-	-	-	-	-	-	-	(10,000)	(10,000)
Commercial Management Fee	(3,050)	(3,050)	-	(12,200)	(12,200)	-	-	(115,200)	(21,350)
Operational Costs Subtotal	**(3,410)**	**(3,435)**	**25**	**(14,238)**	**(14,329)**	**91**	**-**	**(131,225)**	**(37,057)**
Expenditure Total	**(3,410)**	**(3,435)**	**25**	**(14,238)**	**(14,329)**	**91**	**-**	**(131,225)**	**(37,057)**
Net Surplus/(Deficit)	**(3,410)**	**(3,435)**	**25**	**(14,238)**	**(14,329)**	**91**	**-**	**(131,225)**	**(37,057)**